

GLOBAL ALLIANCE

Keltec work in partnership with companies who are part of the GLA - this means customers can benefit from Global pricing but allows each area to procure locally.

SOFTWARE ASSET MANAGEMENT

SAM is an essential part of any organisation activity. **Keltec will assist with the following:**

- Understanding of whats happening in your network
- Identify licenses that aren't utilised on your estate
- Avoid reviews from software vendors
- Improve the return on budget and investment
- Enhance IT Governance / improve Corporate Governance
- Reduce wastage
- Work with customers to ensure you are compliance and purchasing correctly
- Create a robust and effective SAM infrastructure

VIRTUALISATION

Keltec has accreditations and relationships with a wide range of virtualisation partners.

We can assist with:

- Server Virtualisation
- Storage Virtualisation
- Desktop Virtualisation
- Application Virtualisation

SOFTWARE LICENSING QUERIES

Unsure how software is licensed? Ask Keltec, we work with the Vendors and understand the complexities on how each Vendor licenses their products.

Software Licensing Services

For further information about our Software Licensing Services please contact **Kelly Skinner**
e: kelly.skinner@keltec.co.uk
m: 07973 670 092
t: 01344 306 700

LICENSING EVENTS/REPORTS

Working with vendors and partners we can provide you with license reports and help liase any issues / areas of interest between the vendor / customer and keeping you updated with any events.

RENEWALS MANAGEMENT

Keltec Online Portal:

- Management and tracking of renewals
- Quote history tracking
- On-line ordering (certain packages)
- Email notification of renewals
- Contract consolidation / renewal co-termination.

SOFTWARE AS A SERVICE

SaaS Benefits include:

- Ease-of-use
- Centralised data
- Maintenance
- Financial benefits

Keltec work with all tier one SaaS providers and will look at the right solution for your business.

LICENSING SOLUTIONS

- Keltec work with vendors to obtain the best discounts
- Manage your licenses ensuring that you are licensed correctly
- Keep you updated on vendor promotions and license implications
- Quaterley reviews
- Advise on future licensing purchases